



# LES PRICE SPEAKER KIT

EMPOWERING THE HUMAN SPIRIT  
AWAKENING POTENTIAL  
TRANSFORMING LIVES

# ABOUT LES

Transformational speaker, author, coach and intuitive, Les Price understands how to blend ancient spiritual wisdom, eastern philosophy and modern-day success principles to help aspiring individuals, heart-centred business owners and spirited leaders awaken their potential, realise their greatness and shine more brilliantly in the world.

For over 20 years Les Price has been working with aspiring individuals, heart-centred business owners and spirited leaders helping them to awaken their highest potential, stand more fully in their light and make a bigger difference in the world.

From a very young age, Les discovered an innate passion for understanding the power of the human mind and spirit, that would later lead him on a life-time quest across several continents in search of master teachers and hidden 'keys' to personal and professional success.

And it has been this innate passion for self-discovery and the awakening of human potential and consciousness (finding the 'inner-magic'), that remains at the core of his speaking, teaching and professional coaching practice today.

In 1996 Les experienced what he now refers to as his own 'second calling' in life, when after attending a transformational seminar in Hawaii, he realised that his greatest gift was helping people transcend the patterns, limitations and fears that often held them back from creating and living the life they desired.





*"At the heart of every organisation and individual is a calling and desire for Greatness. A desire to experience a life of greater purpose, greater success and greater fulfilment."*

**LES PRICE**

# SPEAKING

As a transformational coach, energy healer, inspirational speaker and author, Les has addressed over 4,000 people in live workshops, seminars and programs. He has also worked extensively with small and medium size businesses across the UK, Europe, USA and Japan and has successfully operated his own businesses for over 15 years.

Les is a co-founder of Visionary Business Leaders International, holds a Master's degree in Entrepreneurship and Innovation, is a trained Business Coach, NLP Practitioner, Clinical Hypnotherapist, Psychotherapist and Counsellor. He has also been a senior university lecturer in Business, Leadership and Management for over 10 years.

He is also the published author of *Awakening the Heart of Business: 7 Visionary Steps for Creating a Purpose Driven Business that Thrives*, and continues to work with aspiring individuals and organisations who long to make a more significant and meaningful difference in the world.

Today, Les speaks passionately about unleashing human potential, awakening the heart of business and creating a success consciousness. He is regularly invited to speak at business conferences, events and seminars, while also continuing to provide a range of tailored inhouse consulting, training and facilitation to his clients.



# TOPICS LES SPEAKS ON

Les Can Present on a Range of Personal Growth, Self-Leadership, Business Empowerment and Spiritual Growth Topics

Les has a profound ability to weave ancient wisdom with modern day life and spiritual success principles to ensure his audiences are left feeling inspired and empowered to awaken their potential and create lasting transformational change.

As a coach, energy healer, hypnotherapist, business consultant, facilitator and intuitive, Les has been creating and delivering transformational workshops, training programs and seminars to audiences for over 20 years.

The following topics are some of Les' main keynote themes, however all presentations can be customised to suit the needs of your audience. If you have a specific theme or topic that you would like covered, Les is more than happy to work with you, and your team to develop concepts that will resonate with your audience.



○ CHECK OUT SOME OF HIS KEYNOTE TOPICS  
ON THE FOLLOWING PAGES →



## SELF-LEADERSHIP AND SELF-MASTERY KEYNOTES

### ○ Ignite the Inner-Light: Finding Courage to Live Your Greatest Life



At the heart of every person and organisation is a unique call to greatness – a deeper level of purpose, value and significance that they are here to share with the world. In this signature keynote presentation, Les shares insights, principles and wisdom for helping people reconnect with their purpose, potential and passion, so that they can move beyond the fears and limitations that keep them playing small and truly create a destiny of significance.

### ○ Unleashing Your Inner-Brilliance



Learning how to manage your own emotions, thoughts, beliefs and energy is the key to greater productivity, performance and fulfillment. In this presentation, Les explores the 6 core foundational beliefs that often keep most people separated from realising their highest purpose and potential. What participants will discover is a unique and definitive approach to creating self-mastery and self-leadership in their own lives.

### ○ Mastering the Inner-Game of Success



What does it really take to develop a winning mindset, and become a person capable of creating, inspiring and leading a thriving venture? Based on over 20 years of personal research and working with clients, this presentation shares insight into the five transformational principles required to master your own personal mindset and develop a winning psychology that will help any aspiring individual or purpose-driven organisation thrive.



# SPIRITUAL GROWTH AND SELF-DEVELOPMENT KEYNOTES

## ○ Living Fully On Purpose™



Discover what it takes to create and live a life 'fully on purpose'. In this inspiring and engaging keynote talk, Les shares key principles from his 20+ years of personal exploration into the most effective practices for awakening greater levels of personal presence, purpose and potential in life. In this talk audiences will discover a simple yet powerful 9 step pathway to help them move beyond fear and limitation, ignite new levels of fulfilment and happiness, and powerfully and confidently craft a life of greater success and significance.

## ○ The Power of Intuitive Flow™



We were all born with an immense potential to be intuitive. In many ways, your intuitive nature is your primary sense – not your sixth sense. Learning how to awaken your intuitive flow will provide you with the tools, practices and resources to help awaken your intuition in ways you never thought possible. In this presentation Les shares key principles for engaging intuition both at work and in life, enabling participants to receive greater insight, work more creatively and enable greater levels of flow, harmony and success in life.

## ○ The Soul-Path Solution™



Like to connect more deeply with the essence of your soul in a way that would liberate greater peace, happiness, joy and ease? While our soul is always calling us to rise to become closer to our highest and authentic selves, the sad reality is that very few people ever heed the call. In this keynote presentation Les shares some simple insight and wisdom to help people find their own way home to the reservoir of infinite intelligence, guidance and insight that exists within them so they can activate, realise and enjoy their highest potential for this lifetime.



## LEADERSHIP DEVELOPMENT KEYNOTES

### ○ Awakening the Purpose-Driven Leader Within™



There is a calling for greatness within the heart and soul of every person and organisation. In this keynote presentation Les shares some of the key principles, habits and strategies for awakening the purpose-driven leader within. Most of all audiences will discover how to bridge the 'potential gap' that is required to transform an 'ordinary life' into an 'extraordinary masterpiece' and learn how to actively awaken greater levels of leadership potential in their lives.

### ○ Leading in the Light™



The Leading in the Light™ is a signature keynote that has been designed to help aspiring individuals, heart-centred business owners and purpose-driven leaders who have a BIG Heart, and a BIG vision, make a BIGGER impact in the world. During this inspiring and engaging presentation, audiences will discover a 7-step path for helping accelerate their personal visions, standing more fully in their light and realising their destiny on Earth.

### ○ The Power of Personal Presence™



The Power of Personal Presence will help engage and empower audiences with the practices and insights they need to ignite new levels of purpose and energy in order to help them move, inspire and grow their tribe of followers. More importantly, it will help them to expand their personal and professional influence so that they can rise to discover greater levels of authenticity, presence and conviction, and ultimately become the great leaders that they were uniquely created to be.



## BUSINESS EMPOWERMENT KEYNOTES

### ○ Lead with Your Heart™



In our dynamic and changing world, developing organisational leaders who have the skills, courage and insight to deliver results is now more important than ever. It is the combination of purposeful strategy and heart-centred excellence that has the capacity to create real innovation and change. Learning how to 'Lead with Heart' and empower teams and followers is therefore critical to lasting organisational success.

### ○ Awakenning the Heart of Business™



Creating a purpose-driven business that changes the world has never been easier. In this presentation Les shares a simple 7 step system based on his new book, for activating your business purpose, attracting more customers and positioning yourself as leader of influence in your field. Filled with proven strategies for growing a platform of influence this talk will inspire, engage and delight business owners and leaders.

### ○ Winning the Inner-Game of Customer Engagement



The rules of engaging, retaining and nurturing delighted customers has changed. Businesses who want to thrive need to find new ways to engage and attract loyal customers, both online and offline. In this presentation, you'll discover valuable insights and tips for captivating the hearts, minds and spirit of your customers in ways that have them coming back for more and then sharing the experience with their friends..

# WHAT SPEAKING MEANS TO ME ...

*"For me, being a speaker and presenter is all about creating an engaging environment where people feel empowered, awakened and inspired to realise their greatest potential and purposefully fulfil their destiny on Earth.*

*It means being able to equip aspiring individuals, heart-centred business owners and spirited leaders with the resources, insights and wisdom that will help them connect with their authentic truth, liberate their life-force and discover the courage, certainty and confidence needed to create purpose-driven lives of significance."*



EMPOWERED



AWAKENED



INSPIRED



# WHAT MAKES LES' PRESENTATIONS DIFFERENT ...

Les has a unique perspective that bridges the gap between business success, personal growth, spiritual development and purposeful living, which empowers his clients to create major transformational shifts in their personal and professional lives.

As a keynote speaker, he has an authentic and compassionate presence, that enables him to 'sense' deeply into heart of an audience and deliver the right message in a way that can encourage, illuminate and elevate people to connect with their highest self and realise their best work in the world.



Les is committed to ensuring that his audiences are leave feeling inspired and informed, and that they walk away with very practical tools, wisdom and insights they can begin to apply immediately to improve their personal and professional lives.

And that is why anyone who meets Les or reads one of his books will come away from the experience feeling more empowered, inspired and fully alive.

# WHO WILL BENEFIT FROM THESE PRESENTATIONS?

## Aspiring Individuals

- That want to awaken their natural talents and gifts and craft a life of purpose and significance.

## Heart-Centred Business Owners

- Who want to grow and lead their ventures to the next level of performance and influence.

## Corporate Business Leaders

- That want to engage the 'soul' of their organisations and create high-performance workplaces.

## Spirited Managers and Leaders

- Seeking new ways to engage, connect and bring out the best from their team and themselves.

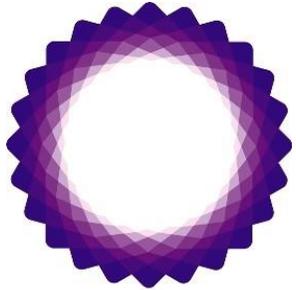
## Not-for-Profit and Community Groups

- Looking to engage, inspire and uplift their people to serve and contribute in greater ways.

## Conscious Sales Teams and Organisations

- Wanting to harness the 'hidden potential' of their people & elevate their results to new levels.





WORK HEALTH  
WISDOM



Mercy Health  
*Care first*



**SMARTLINE**  
PERSONAL MORTGAGE ADVISERS



**HOLMES**  
INSTITUTE



A FEW OF THE  
ORGANISATIONS LES  
HAS WORKED WITH

# AUTHOR

## CREATING A SUCCESSFUL, PURPOSE-DRIVEN BUSINESS THAT CHANGES THE WORLD HAS NEVER BEEN EASIER

Our world is in the midst of a major transformational shift. While the industrial and information ages may have brought us greater material wealth, higher standards of living and technical freedom, the reality is many people are still unhappy, unfulfilled and lacking true purpose in life.

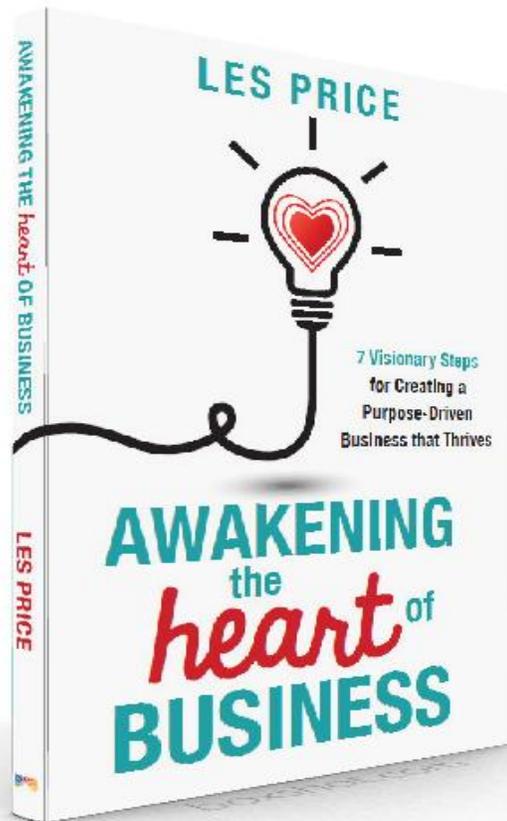
It's this desperate search to do work that is meaningful and 'purpose-filled' that is fuelling the new generation of heart-centred entrepreneurs, spirited leaders and enlightened business owners.

The 'visionary era' has begun and with it more and more people are leaving their jobs in search of their 'second calling' in life – the deep desire to create their own business or venture that enables them to do the work that they love, in alignment with their highest values, in a way that makes a difference in the world, and that still provides them with the lifestyle they desire.

In *Awakening the Heart of Business*, coach, speaker and author Les Price shares his seven-step system for unleashing your vision and creating a transformational business that touches, moves and impacts more lives.

*"Awakening the Heart of Business is filled with incredible insights, stories and wisdom to help any purpose-driven business owner realise their potential. Within its pages you will find a simple, yet powerful pathway for creating greater success with grace, ease and lightness."*

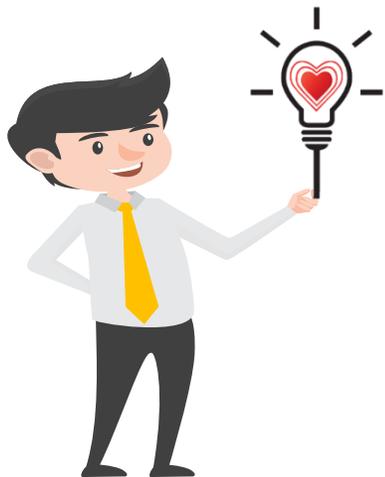
**Dale Beaumont**  
**Business Blueprint**



# WHAT OTHERS ARE SAYING

*"Les delivered his program with sparkling clarity that offered simple and valuable solutions for all. Businesses and organisations across Australia and around the world would be well served in listening and applying Les' insights to improve performance and effectiveness. From the moment we met Les, we knew we had found someone who we could trust to deliver what was required."*

**Brett Van Duppen**  
**Whitehorse City Council**



*"Awakening the Heart of Business is filled with incredible insights, stories and wisdom to help any purpose-driven business owner realise their potential. Within its pages you will find a simple, yet powerful pathway for creating greater success with grace, ease and lightness."*

**Dale Beaumont**  
**Business Blueprint**

*"What's unique about Les is that he carries no judgement, and that he naturally takes people on a journey towards rediscovering their true, authentic self. Which is why, I would recommend him to anyone who is a seeker or anyone who needs clarity on their journey."*

**Gillian Harris**  
**Drucker and Associates**

*"Les has a gift for giving business and career advice that is aligned with higher purpose and helping you get on track to get your best work out in to the world and make more impact. I recommend Les highly."*

**Lauchlan McKinnon**  
**Clarify Your Strategy**

*"We live in a world where conventional views on doing business are being challenged and rightly so. Les Price has written a book that illustrates and reinforces the philosophy for doing business today. It is highly relevant, wonderfully written and hugely helpful. Use this book to find the heart in your own business."*

**Andrew Griffiths**  
**Australia's No. 1**  
**Small Business Author**



# CONTACT DETAILS

To contact Les and find out information about his speaker fee or to make a booking you can contact him directly.

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## LES IS AVAILABLE FOR ...

- Keynotes at Conferences
- Corporate Luncheons
- Dinner Meetings
- Motivational Breakfasts
- Team Training & Development
- Seminar Speaking
- Customised Occasions
- Product Launches



THANKYOU

